



INDIAN SCHOOL NIZWA

BUSINESS STUDIES

CH.9_ Internal Trade

Name: _____

Date: _____

Class: XI Sec: B

Part A: Multiple Choice Questions (MCQs)

- Which of the following is NOT a characteristic of wholesale trade?**
 - Purchase in bulk quantities
 - Selling directly to consumers
 - Grading and packing of goods
 - Risk-bearing in large stock management
- Identify the primary difference between internal and external trade:**
 - Internal trade involves exports, while external trade does not.
 - Internal trade occurs within the geographical boundaries of a nation.
 - Internal trade requires payment in foreign currency.
 - None of the above
- A departmental store is most suitable for:**
 - Selling items at a single fixed price
 - Selling a variety of products under one roof
 - Catering exclusively to the rural population
 - Dealing in perishable goods
- Picture-based Question:** (Show a picture of a vending machine)
What type of retailing method does the following picture represent?



- Chain store
- Supermarket
- Direct selling
- Non-store retailing



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- 5. Which of the following describes the primary role of Chambers of Commerce in trade?**
- A. Promoting inter-state trade
 - B. Setting prices for goods
 - C. Managing financial records of businesses
 - D. Selling government bonds
- 6. Under the GST system in India, which tax is applicable for inter-state trade of goods and services?**
- A. CGST
 - B. SGST
 - C. IGST
 - D. VAT
- 7. The benefit of 'Input Tax Credit' under GST is:**
- A. Reducing the cascading effect of taxes
 - B. Increasing the final selling price
 - C. Applying additional taxes on exports
 - D. Limiting trade to domestic boundaries
- 8. Which retail format is characterized by self-service and limited personal attention?**
- A. Departmental store
 - B. Supermarket
 - C. Chain store
 - D. Speciality store
- 9. Which type of retailer operates without a fixed place of business?**
- A. Chain store
 - B. Itinerant retailer
 - C. Cooperative store
 - D. Departmental store
- 10. Picture-based Question:** (Show an image of goods in bulk being transported in trucks)
What is the primary purpose of this process in trade?



- A. Retail distribution
- B. Wholesale operations
- C. Direct selling
- D. Export trade



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Part B: Case-Based Questions

1. Case Study: A Retailer's Dilemma

Ramesh owns a small grocery shop and often buys in bulk from wholesalers. Recently, he started facing competition from a nearby supermarket.

- **Question:** Identify two services that wholesalers provide to retailers like Ramesh, which can help him compete better.

2. Case Study: The Role of GST

A manufacturing company in Tamil Nadu sells its products to a retailer in Delhi. Explain how GST applies to this transaction and what type of tax will be levied.

3. Case Study: Vending Machines

A university campus introduced vending machines for snacks and beverages.

- **Question 1:** What are the advantages of using vending machines for both the university and students?
- **Question 2:** Identify one limitation of this retail method.

4. Case Study: Departmental Store Operations

A departmental store sells various goods ranging from groceries to clothing. During a festive sale, they offered discounts on specific products.

- **Question:** Discuss one advantage and one limitation of operating a departmental store.

5. Case Study: Consumer Cooperative Store

A group of farmers in a rural area sets up a cooperative store to sell their produce directly to consumers.

- **Question 1:** Explain how this store benefits both the farmers and consumers.
- **Question 2:** Highlight one challenge the cooperative store might face.